

JULIE A. REBER

REALTOR®

2523 California Street, San Francisco, CA 94115

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PROFILE

I embody energy, enthusiasm, knowledge, experience and stylish professionalism. I am dedicated to achieving the highest results for my clients in every real estate transaction. Fresh, creative marketing and my proven success in the fast-paced San Francisco market give my clients confidence and certainty that I will deliver unparalleled results.

HIGHLIGHTS OF QUALIFICATIONS & ACCOMPLISHMENTS

Market Expert

- Ten years of experience in San Francisco's uniquely challenging market
- Innate understanding of market's fluctuations as they relate to local economy, geography and client's individual needs
- Have worked on more than 190 successful transactions
- Member of San Francisco Association of REALTORS®, California Association of REALTORS® and National Association of REALTORS®

Client Oriented

- 80% of current business is from referral of past clients, demonstrating the confidence I inspire in all my transactions.
- 95% client retention rate. My clients recognize the skill and value I bring to them in all my dealings and choose to work with me time and again.
- A combination of personal experience as a homeowner, a small apartment owner and landlord and success with the condo conversion/subdivision industry, greatly qualify my business practices.

Professional Experience:

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| • <i>Sales Associate</i> , Zephyr Real Estate, San Francisco, California | 2001-present |
| • <i>Director of Membership Sales</i> , Aspen Club & Spa, Aspen, Colorado | 1995-2000 |
| • <i>Customer Service</i> , Colorado National Bank, Aspen, Colorado | 1994-1998 |

Awards

- Zephyr Real Estate 2003 Rookie of the Year; awarded to agents who demonstrate exceptional sales ability in their first 18 months with Zephyr.
- A four year Zephyr Real Estate Top Producer in 2007, 2008, 2009, 2010 with over \$13 million gross sales volume per year

Education:

- Colorado State University, Ft. Collins, Colorado
B.A. degree; Double major in Speech Communications & Spanish
- Universidad Menendez Palayo, Sevilla, Spain
Major: Spanish

References available upon request.